

Glenmore Australian Equities Fund

Monthly performance update

January 2025

Fund Performance

Fund performance for January 2025 was +3.38% (after fees) versus the benchmark return of +4.38%. The fund has delivered a total return of +295.25% or +19.63% p.a. (after fees) since inception in June 2017.

Period	Glenmore Fund	All Ords. Accum. Index
January 2025	+3.38%	+4.38%
1 Year	+22.80%	+15.09%
3 Year (p.a.)	+14.21%	+10.93%
5 Year (p.a.)	+16.07%	+8.23%
Since Inception (p.a.)	+19.63%	+9.74%
Since inception (total)	+295.25%	+103.93%

Fund commenced on 6 June 2017

Fund returns in the table above are for main series units. Please note returns for certain series of units may differ slightly from the main series due to the timing of your investment.

Stock commentary

Generation Development Group (GDG) rose +26.9% in the month. GDG is a diversified financial services business with two divisions. Generation Life issues investment bonds (where it is a key player with significant market share) and annuities, where GDG has a much smaller presence. Lonsec is GDG's other division, which provides research and ratings on investment products like managed funds and provides managed accounts for financial advisers (which can be off the shelf or tailored for the adviser). Managed accounts are increasingly popular with advisers, allowing them to outsource investment decision making to investment managers, with the benefit of reducing compliance risk. GDG issued a very strong December 2024 quarterly update in January, which showed the business is performing very strongly. The key highlights were record investment bond sales of \$250m (up +61% vs pcp), monthly investment bond gross inflows were above \$100m in December, whilst Lonsec Investment Solutions FUM was \$12.7B, up ~\$1B for the quarter.

HUB24 (HUB) increased +15.9% in January. HUB issued a positive December 2024 quarter market update during the month. The key highlights were platform net inflows of \$5.5B (up +23% vs pcp), total funds under administration (FUA) of

\$121B at 31 December 2024 (up +33% vs pcp) and ranking first for quarterly and annual net inflows (source: Plan for Life data). HUB benefitted from positive equity market movements of \$1.8B which assisted FUA. During the quarter, 40 new distribution agreements were signed, with the total number of advisers using HUB's platform increasing by +166 to 4,886 (up +14% vs pcp).

Pinnacle Investment Management (PNI) rose +12.0%. Whilst there was no company specific news flow from the company, continued positive sentiment in equities markets undoubtedly was a key factor, as well as market expectations of a strong 1H25 result in February.

ZIP (ZIP) declined -17.6% in the month. ZIP is a financial services company with its main product being a "buy now, pay later) product, where the customer pays for a product over four instalments. ZIP's main regions of focus are the USA and Australia and New Zealand. In late January, ZIP issued a December 2024 trading update which was below market expectations. The actual trading update was relatively solid, however the stock price reaction points to some investors having very bullish expectations in the leadup, creating a difficult backdrop for the stock price. Most of the key performance metrics, (TTV, customer numbers, net bad debts) were solid, whilst revenue margin in 2Q25 of 7.9% vs 8.2% in 2Q24 and accelerated marketing spend may have disappointed investors.

Stanmore Resources (SMR) fell -12.3% in January. During the month, SMR released its December 2024 quarter production report. Production for the quarter was 3.3 million tonnes (mt), taking full year production to 13.8mt, exceeding the upper end of the CY24 guidance range (12.8-13.6mt). At this stage, SMR said the outlook in 2025 is for another strong year from the Poitrel and Isaac Downs mines. Whilst the production report was in line with expectations, SMR's stock price continues to be impacted by subdued global steel markets, which are in turn resulting in weak coking coal prices.

Market commentary

Globally, equity markets were positive in January. In the US, the S&P 500 rose +2.7%, the Nasdaq increased +1.6%, whilst in the UK, the FTSE was up strongly, rising +6.1%.

Domestically, the ASX All Ordinaries Accumulation index outperformed its US peers, rising +4.4%. On the ASX, the top performing sectors were gold and financials, whilst defensive sectors such as utilities and telecommunications underperformed. A subdued inflation data point in Australia released in late January boosted investor sentiment, increasing the likelihood of the Reserve Bank of Australia (RBA) cutting rates in the near term.

points) to close at 4.53%, whilst in Australia, the 10 year bond yield increased +6 bp to close at 4.43%.

Thank you for your interest in the fund, as always, I would welcome any questions and **am available for those** interested in discussing an investment.

Bond markets were relatively quiet in January. The US 10 year government bond yield was slightly up (~ +2 basis

Monthly performance by calendar year (%)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
2017						1.29	1.52	7.03	3.05	5.32	3.81	3.66	28.55
2018	3.47	-0.30	-2.80	0.04	4.68	4.01	1.35	5.94	-0.46	-8.70	-2.06	-3.26	0.97
2019	2.84	9.77	2.72	6.88	2.54	5.21	7.71	-0.76	2.60	-1.07	-1.65	-1.67	40.28
2020	3.05	-9.44	-29.34	16.63	9.64	1.43	1.41	11.52	0.54	1.66	10.37	3.96	13.43
2021	0.53	-1.61	1.34	7.05	1.00	6.15	3.21	10.38	0.74	0.65	0.51	4.13	39.07
2022	-7.62	-1.12	12.52	3.07	-4.11	-12.59	9.78	5.18	-8.24	5.57	3.61	-2.93	-0.12
2023	6.49	-3.45	-6.15	3.01	-6.42	1.42	5.79	1.96	-1.97	-7.43	8.14	10.47	10.30
2024	1.72	2.48	4.98	-0.96	1.12	1.02	3.38	-3.70	6.38	0.01	5.14	-1.99	20.83
2025	3.38												3.38

FUND INFORMATION

Name	Glenmore Australian Equities Fund	Fund Administrator	Apex Fund Services
Inception	6 June 2017	Fund Custodian	Certane Corporate Trust Pty Ltd
Structure	Wholesale Unit Trust	Fund Auditor	Pitcher Partners
Investor Eligibility	Wholesale or 'sophisticated' investors only	Fund Manager	Glenmore Asset Management
Subscription Frequency	Monthly	Management Fee	1.2%
Redemption Frequency	Monthly	Performance Fee	20.0%
Unit pricing	Monthly	Benchmark	S&P/ASX All Ordinaries Accumulation Index
Distributions	Annually	High water mark	Yes
Platform availability	Netwealth, HUB24	APIR code	GNM0167AU

Contact details

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