PENDAĽ

Pendal Focus Australian Share Fund

ARSN: 113 232 812

About the Fund

The Pendal Focus Australian Share Fund (**Fund**) is an actively managed concentrated portfolio of Australian shares.

Investment Return Objective

The Fund aims to provide a return (before fees, costs and taxes), that significantly exceeds the S&P/ASX300 (TR) Index over the medium to long term. The suggested investment timeframe is five years or more.

Description of Fund

This Fund is designed for investors who want the potential for long term capital growth and tax effective income from a concentrated portfolio of primarily 15-30 Australian shares and are prepared to accept higher variability of returns. The Fund may also hold cash and may use derivatives.

Pendal's investment process for Australian shares is based on our core investment style and aims to add value through active stock selection and fundamental company research. Pendal's core investment style is to select stocks based on our assessment of their long term worth and ability to outperform the market, without being restricted by a growth or value bias. Our fundamental company research focuses on valuation, franchise, management quality and risk factors (both financial and non-financial risk).

Derivatives may be used to reduce risk and can act as a hedge against adverse movements in a particular market and/or in the underlying assets. Derivatives can also be used to gain exposure to assets and markets.

Fund Positioning

The Fund is designed to complement a conventional, core share portfolio by providing satellite exposure to selected Australian equities with the potential for performance enhancement.

Investment Team

Pendal's nineteen member Equity team is one of the largest in the Australian fund's management industry. The portfolio manager for the Fund is Crispin Murray, who has more than 32 years' industry experience. Crispin is also Head of Equity.

Other Information

Fund size (as at 31 January 2024)	\$1,840 million	
Date of inception	April 2005	
Minimum investment	\$25,000	
Buy-sell spread ¹		
For the Fund's current buy-sell spread information, visit www.pendalgroup.com		
Distribution frequency	Half-yearly	

APIR code RFA0059AU ¹ The buy-sell spread represents a contribution to the transaction costs incurred by the Fund,

when the Fund is purchasing and selling assets. The buy-sell spread is generally incurred whenever you invest or withdraw funds, and may vary from time to time without notice.

Investment Guidelines

Ex-ante tracking error	3.0% - 6.0%
Max absolute stock position	15%
Min/max sector position relative to index	+/- 15%
Min/Max BARRA style factors	+/- 0.5 SD
SIRA style factors	Within 1 SD
Maximum cash level	30%
Shorting	No
Borrowing	No

Factsheet

Equity Strategies 31 January 2024

Performance

(%)	Total Returns		Benchmark
	(post-fee)	(pre-fee)	Return
1 month	1.29	1.36	1.10
3 months	12.97	13.18	13.89
6 months	5.12	5.52	5.58
1 year	8.30	9.12	6.66
2 years (p.a)	8.85	9.67	9.11
3 years (p.a)	9.19	10.10	9.27
5 years (p.a)	10.81	11.77	9.67
Since Inception (p.a)	9.17	10.23	7.75

Source: Pendal as at 31 January 2024

"Post-fee" returns assume reinvestment of distributions and is calculated using exit prices. "Pre-fee" returns exclude the effects of management costs and any taxes. Returns for periods greater than one year are annualised. Fund inception: April 2005.

Past performance is not a reliable indicator of future performance.

Sector Allocation (as at 31 January 2024)

Energy	7.8%
Materials	23.8%
Industrials	5.3%
Consumer Discretionary	2.5%
Consumer Staples	2.3%
Health Care	12.1%
Information Technology	6.2%
Telecommunication Services	8.5%
Utilities	0.0%
Financials ex Property Trusts	24.4%
Property Trusts	5.3%
Cash & other	1.7%

Top 10 Holdings (as at 31 January 2024)

BHP Group Ltd	13.2%
CSL Limited	9.7%
Commonwealth Bank of Australia	6.5%
Telstra Group Limited	5.8%
Santos Limited	5.6%
National Australia Bank Limited	5.6%
Westpac Banking Corporation	4.8%
Qantas Airways Limited	4.6%
Xero Limited	3.9%
QBE Insurance Group Limited	3.9%

Fees and costs

You should refer to the latest Product Disclosure Statement for full details of the ongoing fees and costs that you may be charged.

Management fee ²	0.75% pa
Performance fee ³	15% of the Fund's performance (before fees) in excess of the performance hurdle.

² This is the fee we charge for managing the assets and overseeing the operations of the Fund. The management fee is deducted from the Fund's assets and reflected in its unit price.

³ This is the fee we charge if the Fund's investment performance exceeds its performance hurdle, and any performance deficit has been recouped. The Fund's performance fee is 15% of the Fund's performance in excess of the performance return hurdle. The performance hurdle is the performance of the Fund's benchmark (S&P/ASX 300 (TR) Index) plus the management fee of 0.75% pa. If a performance fee is payable, it is charged in addition to the management fee. The performance fee is calculated in dollar terms each Business Day based on the investment performance and value of the Fund's Undex. If we are entitled to a performance fee, it is paid to us as at 30 June each year.

Market review

The prevailing view of a Goldilocks scenario where inflation is brought under control without the economy tipping into recession continues to drive equity markets higher.

A series of data points suggested US inflation is being successfully reined in, opening the door to rate cuts in the first half of 2024. This helped the S&P 500 gain 1.6% for the month, reaching all-time highs despite ratcheting geopolitical tensions in the Red Sea.

The S&P/ASX 300 was a little more muted, but still gained 1.10%. Concerns over the outlook for China weighed more on the Australian market, dragging down the mining sector as the iron ore price dropped 6.7%. Beijing continues with piecemeal stimulus to put a floor under growth, but the property sector remains moribund and consumer confidence appears low.

That said, better-than-expected Australian CPI data late in the month raised hopes that domestic rates had peaked and that the RBA would look to ease later in the year.

Energy (+5.16%) did best, helped by a 6.1% gain in Brent crude oil which saw both Woodside Energy (WDS) and Santos (STO) outperform. Some excitement around uranium saw Paladin Energy (PDN) gain 31.47%.

Financials (+4.95%) also outperformed. The four major banks all made good gains, book-ended by National Australia Bank (NAB, +6.19%) and ANZ (ANZ, +4.94%), possibly helped by some optimism for the economic outlook if rates have hit their peak.

Materials (-4.98%) sank along with the iron ore price on concerns over the economic outlook for China. BHP (BHP, -6.23%) and Rio Tinto (RIO, -2.02%) both underperformed, while the gold miners were also weak and the lithium sector remains under pressure.

The small Utilities (-1.50%) sector was also lacklustre, due largely to a -8.54% fall in AGL Energy.

Fund performance

The Fund outperformed the benchmark in January. There was a good mix of performance drivers - in addition to QBE Insurance (QBE) and CSL (CSL), overweights in Santos (STO), Qantas (QAN) and Aristocrat Leisure (ALL) also made positive contributions.

The exposure to gold miner Evolution (EVN) detracted, as did owning BHP (BHP).

Key contributors

Overweight QBE Insurance (QBE, +7.02%)

QBE has benefited from the read-across from well-received updates from insurance companies in the US, which suggest that the supportive environment from premiums and claims inflation remains intact. We continue to see benefit from QBE divesting or running down its more challenged lines of business, which we believe can result in a higher quality company and an improved valuation rating.

Overweight CSL (CSL, +5.25%)

CSL de-rated in 2023 on concern over margins and the potential impact of GLP-1 drugs on part of its target market. However it has staged a strong rebound since October, helped by a tailwind for growth stocks at the prospect of rate cuts and lower bond yields, as well as by some doubts raised around competitor products. We retain conviction in the company's ability to restore margins to pre-Covid levels, while its product pipeline offers further potential upside.

Key detractors

Overweight Evolution Mining (EVN, -18.94%)

The gold price softened over the month, dragging on the gold miners. For EVN, this was exacerbated by a quarterly production report where it downgraded guidance for its Red Lake mine, Management maintained group-level production guidance, but the market expressed some scepticism. On the positive side, mine cash flow improved and that trend should continue this year, in our view, which will aid deleveraging efforts.

Overweight BHP (BHP, -6.23%)

BHP's quarterly production report was largely in-line with expectations in term of iron ore, but management had to cut guidance for metallurgical coal. Net debt came in larger than expected. The iron ore price fell 6.7% over the month – after holding up relatively well in 2023 – as the market become increasingly concerned over the outlook for China's economy. Beijing continues to ease conditions at the margin, but activity and confidence in the property sector both remain muted.

Outlook

The market is currently being supported by the prevailing view that inflation is slowing fast enough (in both the US and Australia) to support rate cuts later in the year.

In the US the question is whether lagged monetary policy will result in recession – dragging on earnings estimates and the market – or whether easing financial conditions, rising real wages and fiscal support drives continued growth. At this point the data suggest an economy remaining in good shape, though real-time "pulse" signals suggest a slow-down, which needs to be watched.

In Australia, we are watching to see whether previous rate hikes start to squeeze the economy enough to lower inflation and allow cuts, or if current growth momentum forces the RBA to hike further and run the risk of a more rapid slowdown. The most recent data supports the view that the economy is cooling and that rates have peaked.

In China there have been some positive surprises on the policy front in the last couple of weeks, but the economy remains challenged, which remains an issue for Australian resources.

More broadly, heading into February's reporting season, consensus expects aggregate index earnings to fall low singledigits in FY24. This is driven by falls in bank and resource earnings. Earnings in Industrials are expected to be positive, providing some offset. At this point, the market seems prepared to look through this earnings valley, helped by the potential for lower rates to support market valuations. In the near term the Red Sea conflict presents a risk given it may have knock-on effects for inflation (via freight disruption and the oil price). These are not evident at the moment, but any escalation needs to be watched.

We are also mindful that market positioning is very positive given the current Goldilocks scenario. This does not mean that the market can't continue to rise if the current environment endures – there is still plenty of cash on the sidelines. But it does leave the market more vulnerable if there is a shift in the currently benign outlook.

Risks

An investment in the Fund involves risk, including:

- Market risk: The risk that factors affecting one or more countries that can influence the direction and volatility of an overall market, as opposed to security-specific risks.
- Security specific risk: The risks associated with an individual security.
- Concentrated portfolio risk The Fund's investment strategy of seeking to generate high returns by investing in a concentrated portfolio of Australian shares makes the Fund more volatile than a diversified Australian share fund.

Please read the Fund's Product Disclosure Statement (PDS) for a detailed explanation of each of these risks.

For more information please call **1300 346 821**, contact your key account manager or visit **pendalgroup.com**



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PFSL is the responsible entity and issuer of units in the Pendal Focus Australian Share Fund (**Fund**) ARSN: 113 232 812. A product disclosure statement (**PDS**) is available for the Fund and can be obtained by calling 1300 346 821 or visiting <u>www.pendalgroup.com</u>. The Target Market Determination (**TMD**) for the Fund is available at <u>www.pendalgroup.com/ddo</u>. You should obtain and consider the PDS and TMD before deciding whether to acquire, continue to hold or dispose of units in the Fund. An investment in the Fund is subject to investment risk, including possible delays in repayment of withdrawal proceeds and loss of income and principal invested.

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If market movements, cash flows or changes in the nature of an investment (e.g. a change in credit rating) cause the Fund to exceed any of the investment ranges or limits specified, this will be rectified by PFSL as soon as reasonably practicable after becoming aware of it. If PFSL does so, it will have no other obligations in relation to these circumstances. The procedures, investment ranges, benchmarks and limits specified are accurate as at the date of this factsheet and PFSL reserves the right to vary these from time to time.